The Contribution Versus Visibility Matrix

From Culture Is What Management Tolerates by Hazel Crowe, Appendix D

Chapter 7. Evidence first, then the scores. A score of 1 to 3 counts as low, 4 or 5 as high.

	Person	Evidence of contribution, last quarter	Contribution	How often you hear their name
1				
2				
3				
4				
5				
6				
7				
8				

	Rarely hear about them	Often hear about them
Higher contribution		
Lower contribution		

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